



# Microsoft Dynamics 365 for Finance and Operations Business Edition. Integrate, Automate, and Transform your Business.

**Drive your Digital Transformation.**

Microsoft Dynamics 365 for Finance & Operations Business Edition will allow your employees to be more successful by reinventing business processes, increasing productivity, and driving growth, with a purpose built, intelligent, and adaptable solution.

With Dynamics 365, you get the freedom to plan which capabilities you need, and when you'll need them, meaning you can save on costs for software and functionality you don't need. You can also translate data from multiple sources into meaningful intelligence, to help you make more intelligent decisions, and plan more effectively.

Accelerate your business growth, optimise the running of your business, and achieve better agility and savings easily and efficiently with the all new Microsoft applications.



## Working with Perfect Dynamics.

We strive to provide excellent customer service with cutting edge, world class products. We understand investing in a Microsoft Dynamics solution is a big decision, which is why we want to make this process as simple as possible.

With a highly experienced team, and a wide range of customers across a range of verticals, we strive to build long-lasting and committed customer relationships. We collaborate with our customers by understanding their requirements through fact-finding and workshop exercises, before recommending any products for implementation.

Our services are delivered by a professional and friendly team with individual pride and company spirit.

With a personal and unique approach, we'll deliver business solutions with long-term results. Perfect Dynamics has been built by dedication, knowledge and commitment.



## We're the First Partner in Europe to Implement Microsoft Dynamics 365 for Finance and Operations Business Edition.

After partnering with Cloud2020, we became the first Microsoft partners to implement Microsoft Dynamics 365 for Finance & Operations Business Edition in Europe.

Shelley Van Der Burg at Perfect Dynamics said:

“Implementing Microsoft Dynamics 365 for Finance & Operations Business Edition for Datalytics Ltd was very exciting, the whole process was made simpler by the business assistance functionality. I was able to hand over the processing functionality to Chris Johnstone from Datalytics Technology Ltd seamlessly ... Microsoft were fantastic about providing support as and when it was needed and Chris was positive that the solution was a great fit for their business.”

**ENHANCING  
BUSINESSES  
WITH  
INTELLIGENT  
ENTERPRISE  
APPLICATIONS**

Chris Johnstone at Datalytics Technology said:

“Having already successfully implemented Microsoft Office 365 it made complete sense for us to adopt Dynamics 365 as our finance and CRM solution to continue driving our growth, allowing us to more deeply integrate structured processes across the company and to work towards our goals even more effectively. Being a data driven organisation, using Dynamics gives us a much more powerful platform to leverage our most important asset, our data, in order to help drive our growth and provide a consistent and ongoing picture of company development.”



Work smarter  
with connected  
operations

Enable rapid  
business  
transformation

Make fast,  
informed  
decisions with  
seamless  
Microsoft  
Excel  
Integration

Increase  
visibility  
across your  
entire supply  
chain



Microsoft Dynamics 365 for Financials and Operations Business Edition provides an incredibly rich set of functionalities. Fast track your business performance by connecting operations, driving sales and enhancing customer experiences. Take the hassle out of managing finances, by streamlining your supply chain and automating your purchasing processes.

## Take the Hassle out of Managing your Finances.

### Drive Big Growth for Big Business.

- Make data-driven decisions with a comprehensive, financial Microsoft solution to provide global visibility, scalability, and digital intelligence.
- Make smarter decisions with an intelligent, and modern Microsoft solution to gain real-time insights and information to help you make faster, well-informed decisions.
- Transform your business by improving business planning and execution while staying ahead of the competition.
- Grow at your own pace by scaling operations in the Microsoft Cloud to meet ever changing business needs.



### Drive Corporate Strategy and Growth Capatalise from Projects

- Create profitable relationships by earning your customers' loyalty by using intelligent automation services to deliver accurate estimates that go beyond customer expectations.
- Enable productive employees to work efficiently with automative technology, collaboration tools, training, and a 360 view into client relationships.
- Launch growth with real-time insights you need to prepare for change. Set clear, companywide business priorities, make decisions fast, and grow profitably.



Transform the way you do business with Microsoft Dynamics 365 for Finance and Operations Business Edition.

Grow, evolve, and transform every part of your business.

Microsoft's mission is to empower every person and every organisation on the planet to achieve more.

Connect people and processes with a single system

## Improve your Organisation's Ability to Develop, Modify, and Control Budgets.

### Order, Sell, Invoice, and Report from Day One.

- Connect your business by consolidating multiple systems into a single, connected application, that pulls together your business processes enabling employees to focus their time on what really matters.
- Make better decisions with a detailed view of your business. Apply built-in intelligence for real insight to help prevent issues and deliver better customer experiences.
- Start and grow easily in the Microsoft Cloud and add other Dynamics 365 applications as you need—without disrupting the day to day running of your business.
- Take the hassle out of managing your finances by streamlining processes with real-time visibility into the performance of your business. Easily and securely share information and gain more control over your budgets and cashflow.



## Have the Right Resources on Every Call.

### Master the Service Call.

- Optimise scheduling with faster allocation of resources quickly during escalations, improve first-time fix rates, and simplify dispatching for field service companies.
- Equip your mobile workforce with real-time customer insights and guidance, use barcode and RFID readers, and process work orders from mobile apps.
- Profit from predictive services with a traditional break-fix repair model to never-fail service model by integrating Microsoft IoT. Automate troubleshooting and remote fixes so a technician is dispatched only when necessary.



With our expertise and experience, we'll work with your team to deliver a solution to drive productivity, increase sales, and accelerate growth as a result.

Our mission is not only to deliver a software solution to meet business needs, it's to strive to build long-lasting relationships with our customers.

We put our customers first, and we're known for being open, honest and trustworthy.

## Our Promise.

### We Promise to Connect, Enhance, and Empower your Business with a Microsoft Dynamics Solution.

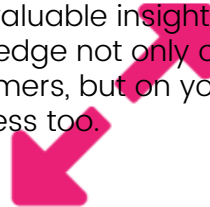
#### Connect.

We'll work with you to join everything up in your business with a tailored business solution and better business intelligence. Connecting you to your employees and customers, helping you grow your business into a happy and profitable one.



#### Enhance.

With a Microsoft Dynamics solution, you can enhance your businesses productivity, proactivity and efficiency. We'll help streamline your business and put the customer back at the heart of it. Through business intelligence, you'll gain valuable insight and knowledge not only on your customers, but on your business too.



#### Empower.

A Microsoft Dynamics solution gives your business back control. Having a solution that streamlines your business and provides key insight and knowledge, empowers you to take the next step and grow further.



### When we work with you, you become part of the team.

Our relationship with our clients is important to us, and understanding their business needs and recommendations for process improvement takes precedence over technology. Our products and services are implemented by a team of specialists who have expertise and experience of the Microsoft product suite.

We believe any customer engagement should be a partnership, and we always make our customers feel like they are part of the team.

## Why your Data is Safer on the Microsoft Cloud.

### Protect your Data with Security Controls and Capabilities with Microsoft.

Microsoft are committed to keeping the privacy and security of your data safe and protected.

#### Data Protection.

You own your data, and control how it should be used, shared, updated, and published. With the Microsoft Cloud, you can classify your sensitive data and ensure its protected and monitored with appropriate access control policies wherever it is stored, and while it's in transit.

**Microsoft Dynamics 365  
for Finance and Operations  
Business Editions hosted on The  
Microsoft Cloud**

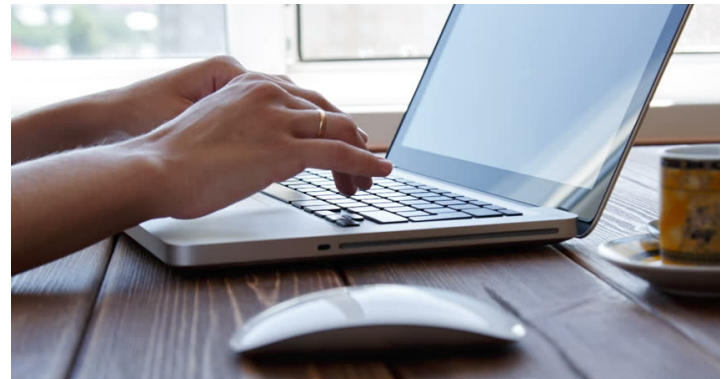


### Threat Awareness.

Organisations face a wide variety of security threats. With the Microsoft Cloud, you can evaluate the threats with tools like threat intelligence and Information Sharing and Analysis Centres (ISACs).

### Data Access.

You are in control of your data. You have control over where your data is stored, and how it is securely accessed and deleted. Depending on the service, you can choose where your data is stored geographically.



### Privacy Reviews.

As a part of the development process, privacy reviews are performed regularly to verify all privacy requirements are met. This includes allowing customers to control who can access their data and configure their service to meet the customers' needs.

### Data Portability.

It's your data, so if you ever choose to leave the Microsoft Cloud, you can take your data with you and have it deleted permanently from our servers.

### Enterprise Level of Security

Safeguard your data with state-of-the-art technology, processes, and encryption. With the Microsoft Cloud, your data is kept safe with top level security measures.

Make data driven decisions and streamline your financial close with Microsoft Dynamics 365 for Finance & Operations Business Edition is now available, to find out more about the Microsoft Dynamics 365 applications, please contact Perfect Dynamics.

getintouch@perfectdynamics.co.uk, or call us 033 022 02627.